2/20/87 A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December, 1986

Manufacturers shipped 15,813 mobile/manufactured homes to retail sales locations and permanent sites during December, 1986. This was down 6.5% from the 16,910 homes shipped in December, 1985.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

Mobile/Manufactured Home Production

	Each Month 1985	1986	% Change		Cummulative for Year 1985	1986	% Change
January	18,578	18,863	1.5%	January	18,578	18,863	1.5%
February	19,655	18,703	- 4.8%	Jan-Feb	38,233	37,566	- 1.7%
March	23,975	20,473	- 14.6%	Jan-Mar	62,208	58,039	- 6.7%
April	26,196	22,934	- 12.5%	Jan-Apr	88,404	80,973	- 8.4%
May	27,987	22,454	- 19.8%	Jan-May	116,391	103,427	- 11.1%
June	25,051	21,441	- 14.4%	Jan-June	141,442	124,868	- 11.7%
July	24,274	20,318	- 16.3%	Jan-July	165,716	145,186	- 12.4%
August	27,746	21,633	- 22.0%	Jan-Aug	193,462	166,819	- 13.8%
September	24,533	21,455	- 12.5%	Jan-Sep	217,995	188,274	- 13.6%
October	27,657	23,089	- 16.5%	Jan-Oct	245,652	211,363	- 14.0%
November	20,927	17,218	- 17.7%	Jan-Nov	266,579	228,581	- 14.3%
December	16,930	15,767	- 6.9%	Jan-Dec	283,509	244,348	- 13.8%

Estimated Mobile/Manufactured Home Shipments*

	Each Month 1985	1986	% Change		Cummulative for Year 1985	1986	% Change
January	18,397	18,809	2.2%	January	18,397	18,809	2.2%
February	19,669	18,623	- 5.3%	Jan-Feb	38,066	37,432	- 1.7%
March	24,065	20,457	- 15.0%	Jan-Mar	62,131	57,889	- 6.8%
April	26,378	23,063	- 12.6%	Jan-Apr	88,509	80,952	- 8.5%
May	27,883	22,451	- 19.5%	Jan-May	116,392	103,403	- 11.2%
June	25,288	21,648	- 14.4%	Jan-June	141,680	125,051	- 11.7%
July	24,135	20,364	- 15.6%	Jan-July	165,815	145,415	- 12.3%
August	27,629	21,677	- 21.5%	Jan-Aug	193,444	167,092	- 13.6%
September	24,640	21,405	- 13.1%	Jan-Sep	218,084	188,497	- 13.6%
October	27,539	23,100	- 16.1%	Jan-Oct	245,623	211,597	- 13.9%
November	20,956	17,250	- 17.7%	Jan-Nov	266,579	228,847	- 14.2%
December	16,910	15,813	- 6.5%	Jan-Dec	283,489	244,660	- 13.7%

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production 1985	1986		Homes In Inventory 1985	1986
January	5.0%	4.4%	January	936	829
February	4.7%	4.9%	February	922	909
March	3.5%	4.5%	March	832	925
April	2.5%	3.5%	April	650	796
May	2.7%	3.6%	May	754	799
June	2.1%	2.8%	June	517	592
July	2.7%	2.7%	July	656	546
August	2.8%	2.3%	August	773	502
September	2.7%	2.6%	September	666	552
October	2.8%	2.3%	October	784	541
November	3.6%	3.0%	November	755	509
December	4.6%	2.9%	December	775	463

Mobile/Manufactured Home Production

	December 1985	December 1986	% Change	Year-To-Date 1985	Year-To-Date 1986	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	690	782	13.3%	14,959	15,111	1.0%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**690**	**782**	**13.3%**	**14,959**	**15,111**	**1.0%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,376	1,680	22.1%	26,415	28,648	8.5%
Michigan *	*	*	---	*	*	---
Ohio	136	119	- 12.5%	3,324	3,413	2.7%
Wisconsin	96	128	33.3%	2,701	2,761	2.2%
Total	**1,608**	**1,927**	**19.8%**	**32,440**	**34,822**	**7.3%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	125	109	- 12.8%	4,353	2,547	- 41.5%
Minnesota	71	67	- 5.6%	2,306	1,631	- 29.3%
Missouri	56	76	35.7%	1,177	968	- 17.8%
Nebraska	107	149	39.3%	2,176	2,225	2.3%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**359**	**401**	**11.7%**	**10,012**	**7,371**	**- 26.4%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,799	1,704	- 5.3%	21,768	18,817	- 13.6%
Georgia	3,285	2,497	- 24.0%	51,296	38,612	- 24.7%
Maryland *	*	*	---	*	*	---
North Carolina	2,231	1,906	- 14.6%	32,289	30,942	- 4.2%
South Carolina *	*	*	---	*	*	---
Virginia	303	309	2.0%	4,198	4,240	1.0%
West Virginia *	*	*	---	*	*	---
Total	**7,618**	**6,416**	**- 15.8%**	**109,551**	**92,611**	**- 15.5%**
South Central						
Alabama	1,159	1,310	13.0%	23,565	18,655	- 20.8%
Arkansas	73	34	- 53.4%	1,808	992	- 45.1%
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	470	309	- 34.3%	7,853	5,753	- 26.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	870	937	7.7%	13,335	13,175	- 1.2%
Texas	1,757	1,081	- 38.5%	32,881	20,881	- 36.5%
Total	**4,491**	**3,671**	**- 18.3%**	**82,164**	**61,408**	**- 25.3%**

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Mountain						
Arizona	320	354	10.6%	4,606	4,454	- 3.3%
Colorado	50	39	- 22.0%	950	687	- 27.7%
Idaho	182	184	1.1%	4,147	3,206	- 22.7%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**552**	**577**	**4.5%**	**9,703**	**8,347**	**- 14.0%**
Pacific						
Alaska *	*	*	---	*	*	---
California	872	1,119	28.3%	11,860	12,393	4.5%
Hawaii *	*	*	---	*	*	---
Oregon	300	290	- 3.3%	5,770	5,004	- 13.3%
Washington	102	101	- 1.0%	1,508	1,482	- 1.7%
Total	**1,274**	**1,510**	**18.5%**	**19,138**	**18,879**	**- 1.4%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	338	483	42.9%	5,542	5,799	4.6%
Total Production	**16,930**	**15,767**	**- 6.9%**	**283,509**	**244,348**	**- 13.8%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1985	1986	% Change	1985	1986	% Change
Northeast						
Connecticut	29	23	- 20.7%	390	404	3.6%
Maine	84	119	41.7%	1,750	2,135	22.0%
Massachusetts	59	33	- 44.1%	929	873	- 6.0%
New Hampshire	100	90	- 10.0%	1,622	1,668	2.8%
New Jersey	46	83	80.4%	834	920	10.3%
New York	290	372	28.3%	7,305	7,374	0.9%
Pennsylvania	326	380	16.6%	6,467	7,423	14.8%
Rhode Island	9	7	- 22.2%	182	196	7.7%
Vermont	28	43	53.6%	598	716	19.7%
Total	**971**	**1,150**	**18.4%**	**20,077**	**21,709**	**8.1%**
East North Central						
Illinois	148	230	55.4%	3,200	3,355	4.8%
Indiana	254	333	31.1%	5,641	6,101	8.2%
Michigan	412	585	42.0%	8,190	9,461	15.5%
Ohio	323	329	1.9%	6,092	6,604	8.4%
Wisconsin	86	73	- 15.1%	2,105	1,839	- 12.6%
Total	**1,223**	**1,550**	**26.7%**	**25,228**	**27,360**	**8.5%**
West North Central						
Iowa	14	37	164.3%	668	775	16.0%
Kansas	70	102	45.7%	1,804	1,688	- 6.4%
Minnesota	44	54	22.7%	1,671	1,439	- 13.9%
Missouri	250	329	31.6%	5,318	5,068	- 4.7%
Nebraska	23	36	56.5%	611	542	- 11.3%
North Dakota	7	10	42.9%	442	248	- 43.9%
South Dakota	24	26	8.3%	686	558	- 18.7%
Total	**432**	**594**	**37.5%**	**11,200**	**10,318**	**- 7.9%**
South Atlantic						
Delaware	155	148	- 4.5%	2,297	2,212	- 3.7%
Florida	2,571	2,214	- 13.9%	33,090	24,877	- 24.8%
Georgia	1,161	1,030	- 11.3%	19,856	16,774	- 15.5%
Maryland	91	106	16.5%	1,137	1,430	25.8%
North Carolina	1,816	1,494	- 17.7%	26,724	24,232	- 9.3%
South Carolina	822	930	13.1%	14,852	13,066	- 12.0%
Virginia	431	389	- 9.7%	6,514	6,022	- 7.6%
West Virginia	227	190	- 16.3%	3,275	3,352	2.4%
Total	**7,274**	**6,501**	**- 10.6%**	**107,745**	**91,965**	**- 14.6%**
South Central						
Alabama	714	784	9.8%	12,049	10,508	- 12.8%
Arkansas	281	328	16.7%	5,759	4,394	- 23.7%
Kentucky	291	319	9.6%	5,420	4,844	- 10.6%
Louisiana	480	143	- 70.2%	8,732	4,448	- 49.1%
Mississippi	379	282	- 25.6%	6,422	5,344	- 16.8%
Oklahoma	164	68	- 58.5%	3,773	1,976	- 47.6%
Tennessee	598	526	- 12.0%	8,347	7,858	- 5.9%
Texas	1,226	745	- 39.2%	25,800	14,309	- 44.5%
Total	**4,133**	**3,195**	**- 22.7%**	**76,302**	**53,681**	**- 29.6%**

Mobile/Manufactured Home Shipments

	December 1985	December 1986	% Change	Year-To-Date 1985	Year-To-Date 1986	% Change
Mountain						
Arizona	413	493	19.4%	5,565	5,728	2.9%
Colorado	51	56	9.8%	1,210	899	- 25.7%
Idaho	47	32	- 31.9%	1,200	838	- 30.2%
Montana	37	24	- 35.1%	923	667	- 27.7%
Nevada	70	138	97.1%	1,271	1,513	19.0%
New Mexico	241	215	- 10.8%	4,033	3,299	- 18.2%
Utah	52	49	- 5.8%	920	683	- 25.8%
Wyoming	14	6	- 57.1%	595	325	- 45.4%
Total	**925**	**1,013**	**9.5%**	**15,717**	**13,952**	**- 11.2%**
Pacific						
Alaska	2	0	-100.0%	140	25	- 82.1%
California	761	904	18.8%	10,038	10,520	4.8%
Hawaii	0	0	0.0%	1	1	0.0%
Oregon	149	127	- 14.8%	2,370	2,297	- 3.1%
Washington	260	270	3.8%	5,597	4,550	- 18.7%
Total	**1,172**	**1,301**	**11.0%**	**18,146**	**17,393**	**- 4.1%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	25	0	-100.0%	74	7	- 90.5%
Beginning Inv.	755	509	- 32.6%	9,000	8,275	- 8.1%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**16,910**	**15,813**	**- 6.5%**	**283,489**	**244,660**	**- 13.7%**

Cumulative Beginning Inventory -- Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1986 Product Mix

	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	311	93	404	*	*	*
Maine *	1,944	191	2,135	*	*	*
Massachusetts *	512	361	873	*	*	*
New Hampshire *	1,190	478	1,668	*	*	*
New Jersey *	403	517	920	*	*	*
New York *	5,079	2,295	7,374	*	*	*
Pennsylvania	5,332	2,091	7,423	10,410	4,701	15,111
Rhode Island *	120	76	196	*	*	*
Vermont *	568	148	716	*	*	*
Total	**15,459**	**6,250**	**21,709**	**10,410**	**4,701**	**15,111**
	71.2%	**28.8%**	**100.0%**	**68.9%**	**31.1%**	**100.0%**
East North Central						
Illinois *	2,456	899	3,355	*	*	*
Indiana	4,486	1,615	6,101	20,194	8,454	28,648
Michigan *	6,206	3,255	9,461	*	*	*
Ohio	4,975	1,629	6,604	2,873	540	3,413
Wisconsin	1,621	218	1,839	2,378	383	2,761
Total	**19,744**	**7,616**	**27,360**	**25,445**	**9,377**	**34,822**
	72.2%	**27.8%**	**100.0%**	**73.1%**	**26.9%**	**100.0%**
West North Central						
Iowa *	647	128	775	*	*	*
Kansas	1,198	490	1,688	2,009	538	2,547
Minnesota	1,141	298	1,439	1,259	372	1,631
Missouri	3,900	1,168	5,068	423	545	968
Nebraska	321	221	542	1,378	847	2,225
North Dakota *	174	74	248	*	*	*
South Dakota *	377	181	558	*	*	*
Total	**7,758**	**2,560**	**10,318**	**5,069**	**2,302**	**7,371**
	75.2%	**24.8%**	**100.0%**	**68.8%**	**31.2%**	**100.0%**
South Atlantic						
Delaware *	1,684	528	2,212	*	*	*
Florida	9,484	15,393	24,877	5,974	12,843	18,817
Georgia	9,520	7,254	16,774	21,669	16,943	38,612
Maryland *	1,023	407	1,430	*	*	*
North Carolina	17,093	7,139	24,232	23,174	7,768	30,942
South Carolina *	8,567	4,499	13,066	*	*	*
Virginia	4,543	1,479	6,022	3,742	498	4,240
West Virginia *	2,520	832	3,352	*	*	*
Total	**54,434**	**37,531**	**91,965**	**54,559**	**38,052**	**92,611**
	59.2%	**40.8%**	**100.0%**	**58.9%**	**41.1%**	**100.0%**

Year-To-Date
1986 Product Mix

	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	8,330	2,178	10,508	15,408	3,247	18,655
Arkansas	3,509	885	4,394	882	110	992
Kentucky *	3,594	1,250	4,844	*	*	*
Louisiana *	4,038	410	4,448	*	*	*
Mississippi	4,519	825	5,344	5,453	300	5,753
Oklahoma *	1,359	617	1,976	*	*	*
Tennessee	5,741	2,117	7,858	9,763	3,412	13,175
Texas	9,194	5,115	14,309	13,603	7,278	20,881
Total	**40,284**	**13,397**	**53,681**	**46,953**	**14,455**	**61,408**
	75.0%	**25.0%**	**100.0%**	**76.5%**	**23.5%**	**100.0%**
Mountain						
Arizona	2,946	2,782	5,728	2,415	2,039	4,454
Colorado	369	530	899	176	511	687
Idaho	231	607	838	872	2,334	3,206
Montana *	291	376	667	*	*	*
Nevada *	361	1,152	1,513	*	*	*
New Mexico *	2,091	1,208	3,299	*	*	*
Utah *	253	430	683	*	*	*
Wyoming *	88	237	325	*	*	*
Total	**6,630**	**7,322**	**13,952**	**3,463**	**4,884**	**8,347**
	47.5%	**52.5%**	**100.0%**	**41.5%**	**58.5%**	**100.0%**
Pacific						
Alaska *	2	23	25	*	*	*
California	1,864	8,656	10,520	2,350	10,043	12,393
Hawaii *	1	0	1	*	*	*
Oregon	323	1,974	2,297	482	4,522	5,004
Washington	713	3,837	4,550	447	1,035	1,482
Total	**2,903**	**14,490**	**17,393**	**3,279**	**15,600**	**18,879**
	16.7%	**83.3%**	**100.0%**	**17.4%**	**82.6%**	**100.0%**
DC & U.S. Terr.	0	0	0	0	0	0
Sub Total U.S	147,212	89,166	236,378	149,178	89,371	238,549
	62.3%	37.7%	100.0%	62.5%	37.5%	100.0%
Gov't & Export	6	1	7	0	0	0
Beginning Inv.	6,205	2,070	8,275	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	4,005	1,794	5,799
Total	**153,423**	**91,237**	**244,660**	**153,183**	**91,165**	**244,348**
	62.7%	**37.3%**	**100.0%**	**62.7%**	**37.3%**	**100.0%**

NOTE: FINAL 1985 PRODUCT MIX FOR U.S. WAS 33% AND 67% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	2,214	14.5%	1	890	9.9%	2	1,324	20.9%	1
North Carolina	1,494	9.8%	2	1,000	11.1%	1	494	7.8%	3
Georgia	1,030	6.7%	3	574	6.4%	5	456	7.2%	4
South Carolina	930	6.1%	4	621	6.9%	4	309	4.9%	5
California	904	5.9%	5	152	1.7%	20	752	11.9%	2
Alabama	784	5.1%	6	649	7.2%	3	135	2.1%	11
Texas	745	4.9%	7	452	5.0%	6	293	4.6%	6
Michigan	585	3.8%	8	377	4.2%	8	208	3.3%	9
Tennessee	526	3.4%	9	401	4.5%	7	125	2.0%	13
Arizona	493	3.2%	10	208	2.3%	18	285	4.5%	7
Virginia	389	2.5%	11	285	3.2%	9	104	1.6%	17
Pennsylvania	380	2.5%	12	243	2.7%	14	137	2.2%	10
New York	372	2.4%	13	244	2.7%	13	128	2.0%	12
Indiana	333	2.2%	14	219	2.4%	17	114	1.8%	15
Missouri	329	2.1%	15	258	2.9%	10	71	1.1%	22
Ohio	329	2.1%	16	237	2.6%	16	92	1.5%	18
Arkansas	328	2.1%	17	255	2.8%	11	73	1.2%	20
Kentucky	319	2.1%	18	253	2.8%	12	66	1.0%	23
Mississippi	282	1.8%	19	238	2.7%	15	44	0.7%	26
Washington	270	1.8%	20	40	0.4%	31	230	3.6%	8
Illinois	230	1.5%	21	158	1.8%	19	72	1.1%	21
New Mexico	215	1.4%	22	135	1.5%	22	80	1.3%	19
West Virginia	190	1.2%	23	148	1.6%	21	42	0.7%	27
Delaware	148	1.0%	24	94	1.0%	25	54	0.9%	24
Louisiana	143	0.9%	25	119	1.3%	23	24	0.4%	34
Nevada	138	0.9%	26	26	0.3%	37	112	1.8%	16
Oregon	127	0.8%	27	12	0.1%	42	115	1.8%	14
Maine	119	0.8%	28	104	1.2%	24	15	0.2%	38
Maryland	106	0.7%	29	73	0.8%	26	33	0.5%	30
Kansas	102	0.7%	30	67	0.7%	27	35	0.6%	29
New Hampshire	90	0.6%	31	61	0.7%	29	29	0.5%	32
New Jersey	83	0.5%	32	35	0.4%	34	48	0.8%	25
Wisconsin	73	0.5%	33	61	0.7%	28	12	0.2%	41
Oklahoma	68	0.4%	34	36	0.4%	32	32	0.5%	31
Colorado	56	0.4%	35	30	0.3%	36	26	0.4%	33
Minnesota	54	0.4%	36	44	0.5%	30	10	0.2%	43
Utah	49	0.3%	37	10	0.1%	44	39	0.6%	28
Vermont	43	0.3%	38	33	0.4%	35	10	0.2%	42
Iowa	37	0.2%	39	36	0.4%	33	1	0.0%	48
Nebraska	36	0.2%	40	19	0.2%	38	17	0.3%	37
Massachusetts	33	0.2%	41	13	0.1%	41	20	0.3%	36
Idaho	32	0.2%	42	10	0.1%	45	22	0.3%	35
South Dakota	26	0.2%	43	14	0.2%	40	12	0.2%	40
Montana	24	0.2%	44	12	0.1%	43	12	0.2%	39
Connecticut	23	0.2%	45	18	0.2%	39	5	0.1%	45
North Dakota	10	0.1%	46	6	0.1%	46	4	0.1%	46
Rhode Island	7	0.0%	47	5	0.1%	47	2	0.0%	47
Wyoming	6	0.0%	48	0	0.0%	50	6	0.1%	44
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	50
Alaska	0	0.0%	50	0	0.0%	48	0	0.0%	49
15,304	**100.0%**		**8,975**	**100.0%**		**6,329**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1986

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	24,877	10.5%	1	9,484	6.4%	3	15,393	17.3%	1
North Carolina	24,232	10.3%	2	17,093	11.6%	1	7,139	8.0%	4
Georgia	16,774	7.1%	3	9,520	6.5%	2	7,254	8.1%	3
Texas	14,309	6.1%	4	9,194	6.2%	4	5,115	5.7%	5
South Carolina	13,066	5.5%	5	8,567	5.8%	5	4,499	5.0%	6
California	10,520	4.5%	6	1,864	1.3%	24	8,656	9.7%	2
Alabama	10,508	4.4%	7	8,330	5.7%	6	2,178	2.4%	11
Michigan	9,461	4.0%	8	6,206	4.2%	7	3,255	3.7%	8
Tennessee	7,858	3.3%	9	5,741	3.9%	8	2,117	2.4%	12
Pennsylvania	7,423	3.1%	10	5,332	3.6%	9	2,091	2.3%	13
New York	7,374	3.1%	11	5,079	3.5%	10	2,295	2.6%	10
Ohio	6,604	2.8%	12	4,975	3.4%	11	1,629	1.8%	15
Indiana	6,101	2.6%	13	4,486	3.0%	14	1,615	1.8%	16
Virginia	6,022	2.5%	14	4,543	3.1%	12	1,479	1.7%	17
Arizona	5,728	2.4%	15	2,946	2.0%	19	2,782	3.1%	9
Mississippi	5,344	2.3%	16	4,519	3.1%	13	825	0.9%	25
Missouri	5,068	2.1%	17	3,900	2.6%	16	1,168	1.3%	20
Kentucky	4,844	2.0%	18	3,594	2.4%	17	1,250	1.4%	18
Washington	4,550	1.9%	19	713	0.5%	32	3,837	4.3%	7
Louisiana	4,448	1.9%	20	4,038	2.7%	15	410	0.5%	34
Arkansas	4,394	1.9%	21	3,509	2.4%	18	885	1.0%	23
Illinois	3,355	1.4%	22	2,456	1.7%	21	899	1.0%	22
West Virginia	3,352	1.4%	23	2,520	1.7%	20	832	0.9%	24
New Mexico	3,299	1.4%	24	2,091	1.4%	22	1,208	1.4%	19
Oregon	2,297	1.0%	25	323	0.2%	40	1,974	2.2%	14
Delaware	2,212	0.9%	26	1,684	1.1%	25	528	0.6%	29
Maine	2,135	0.9%	27	1,944	1.3%	23	191	0.2%	42
Oklahoma	1,976	0.8%	28	1,359	0.9%	27	617	0.7%	26
Wisconsin	1,839	0.8%	29	1,621	1.1%	26	218	0.2%	41
Kansas	1,688	0.7%	30	1,198	0.8%	28	490	0.5%	31
New Hampshire	1,668	0.7%	31	1,190	0.8%	29	478	0.5%	32
Nevada	1,513	0.6%	32	361	0.2%	39	1,152	1.3%	21
Minnesota	1,439	0.6%	33	1,141	0.8%	30	298	0.3%	38
Maryland	1,430	0.6%	34	1,023	0.7%	31	407	0.5%	35
New Jersey	920	0.4%	35	403	0.3%	36	517	0.6%	30
Colorado	899	0.4%	36	369	0.3%	38	530	0.6%	28
Massachusetts	873	0.4%	37	512	0.3%	35	361	0.4%	37
Idaho	838	0.4%	38	231	0.2%	45	607	0.7%	27
Iowa	775	0.3%	39	647	0.4%	33	128	0.1%	45
Vermont	716	0.3%	40	568	0.4%	34	148	0.2%	44
Utah	683	0.3%	41	253	0.2%	44	430	0.5%	33
Montana	667	0.3%	42	291	0.2%	43	376	0.4%	36
South Dakota	558	0.2%	43	377	0.3%	37	181	0.2%	43
Nebraska	542	0.2%	44	321	0.2%	41	221	0.2%	40
Connecticut	404	0.2%	45	311	0.2%	42	93	0.1%	46
Wyoming	325	0.1%	46	88	0.1%	48	237	0.3%	39
North Dakota	248	0.1%	47	174	0.1%	46	74	0.1%	48
Rhode Island	196	0.1%	48	120	0.1%	47	76	0.1%	47
Alaska	25	0.0%	49	2	0.0%	49	23	0.0%	49
Hawaii	1	0.0%	50	1	0.0%	50	0	0.0%	50
236,378	**100.0%**		**147,212**	**100.0%**		**89,166**	**100.0%**		

Does Not Include Destination Pending (Beginning Inventory)
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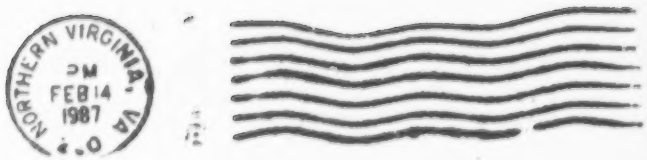

December 1986